



Self-Funded Program Core Value Plan

Put a reference-based pricing plan to work for your small- to medium-sized business

The National General Benefits Solutions (NGBS) Self-Funded Program provides tools for employers owning small- to mid-sized businesses to establish a self-funded health benefit plan for their employees. The benefit plan is established by the employer and is not an insurance product. Stop-loss insurance for the NGBS Self-Funded Program is underwritten and issued by Time Insurance Company, National Health Insurance Company, Integon National Insurance Company, and Integon Indemnity Corporation.

National General 
Benefits Solutions

Introducing: A realistic approach to employee health benefits

Core Value makes it easy for you to put a self-funded health benefit plan to work for your business

We designed every aspect of our program to deliver maximum savings potential.

Ready to gain control of your health care expenses while providing quality benefits to your employees? It's possible with Core Value. By combining the cost-lowering qualities of self-funding with a reference-based pricing plan, Core Value gives you the simplicity and savings you're looking for.

What makes Core Value special? Core Value is a reference-based pricing plan, meaning it pays providers based on a multiple of the Medicare reimbursement rate (or other derived equivalent), regardless of the billed amount. This can reduce the amount paid for your members' claims — which would save money for both you and your group's members. Plus, plan administration is handled for you, leaving you to focus on running your business. You simply provide your level, monthly payment, and we handle the details.

You can trust us to help you save. National General Benefits Solutions is a national leader in the self-funded space. Our team of experienced professionals are ready to provide you and your agent with:

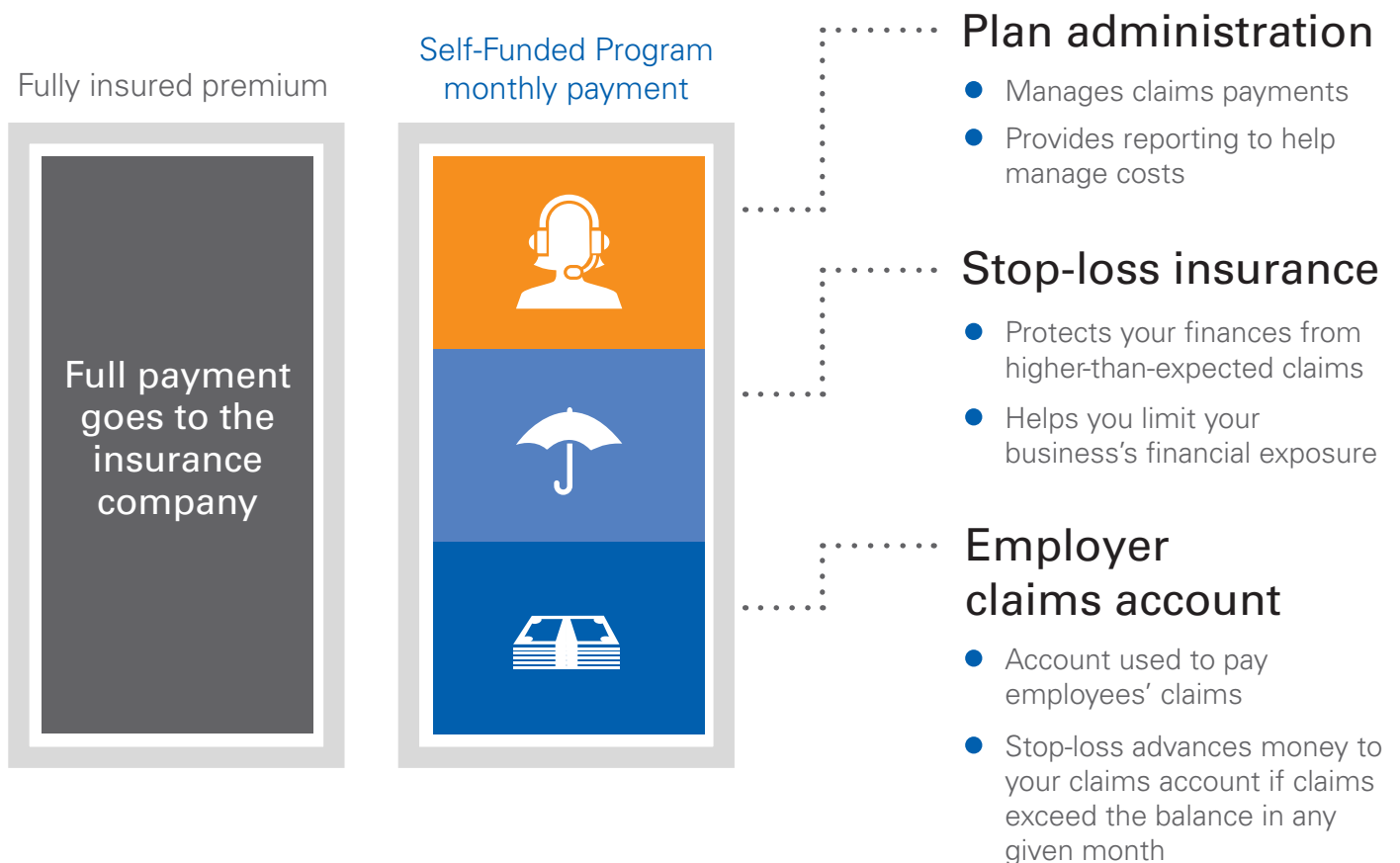
- Group market expertise
- Immediate access to support
- Quick resolution of issues
- Hands-on help at time of reissue



You may be overpaying for group health care benefits

With fully insured health plans, all of your premium is paid to the insurance company. You don't have any control over how that money is spent. You won't see any of those premium dollars again, even in years when your group's claims are less than expected.

Our Self-Funded Program is different. Your single monthly payment is split among the program's three components.



*You may receive money back from your claims account in years when claims are lower than expected**

* See page 8 for more details

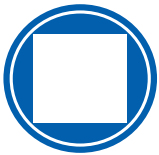
Simple. Safe. Savings.

Starting with our Self-Funded Program, Core Value gives you even more control over your health benefit costs

With our Core Value, you get to experience the advantages of self-funding without taking on added risk. It's an easy way for you to lower your costs while providing quality health care benefits to your employees.

Core Value gives you the same flexible plan design options as our standard Self-Funded Program and adds tools that help you reduce costs.

CORE VALUE KEY ADVANTAGES:



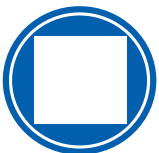
One, predictable monthly payment

Your monthly payment is determined upfront and guaranteed not to increase for a full year as long as there are no changes to your group's benefits or enrollment



Member Advocacy Program

The Member Advocacy Program works to keep your employees informed and represented when unexpected billing occurs. They'll help your employees understand their benefits, use their plans, find providers, and understand their Explanation of Benefits (EOB) documents



Quality benefits

- All employer-established benefit plans are minimum essential coverage, so employees will not be subject to the individual tax penalty
- Preventive care coverage aligns with Affordable Care Act requirements and pays first-dollar benefits



Teladoc services

Providing access to a U.S. board-certified doctor 24-hours a day, seven days a week. Teladoc offers a more affordable and convenient way to access doctors for diagnoses and treatment of many common illnesses

Terminal Liability Coverage:

*Provides added protection for claims that come in for 24 months after the end of the plan year – and is included with most Core Value plan selections**

* Terminal Liability Coverage is not available in Washington, is optional on 12/12 plans, and does not apply in cases of early termination. Fees may apply. Please refer to the plan proposal for details.

Provide quality benefits for less

Go beyond self-funding — Your savings add up fast with our Core Value Plan

In addition to the features of our Self-Funded Program, Core Value is designed to help you save even more.

Core Value is a reference-based pricing plan, which means it pays providers based on a multiple of the Medicare reimbursement rate.*

Plan members have the freedom to use any health care provider they choose.

- The following services still rely on the use of network providers:
 - » Pharmacy Benefits: Members use the Cigna PBM Network — a network providing access to over 68,000 retail pharmacies**
 - » Transplants: This plan uses a list of nationally recognized designated providers

Here's how it works:

Benefit example:

Not an actual case, presented for illustrative purposes only.

Billed charge for covered services	\$3,376
Medicare reimbursement rate	\$1,571.20
Plan Maximum Allowable Amount (MAA) <i>130% of Medicare reimbursement rate</i>	\$2,042.56 ^{1,2}
Member Coinsurance Responsibility (80/20)	\$408.51
Plan pays:	\$1,634.05

* Or other derived equivalent

** Does not provide out-of-network benefits

1 130% of the Medicare reimbursement rate

2 Sometimes members may be Balanced Billed for the amounts in excess of the plan MAA. This is where the Member Advocacy Program can help to negotiate an agreed upon amount with the provider



Core Value's rates are often lower than traditional self-funded plans, and that helps you save on your monthly costs

Core Value pays the following rates for covered services:

- 130% of the Medicare reimbursement rate* for Doctor Office visits
- 150% of the Medicare reimbursement rate* for Inpatient Services
- 130% of the Medicare reimbursement rate* for Outpatient Services
- 100% of the Medicare reimbursement rate* for Dialysis

Plan highlights

Your employees can depend on the Core Value Member Advocacy Program



Members may receive a bill for charges that include amounts which exceed the Patient Responsibility. If this happens, members should call the Member Advocacy Team right away.

The Member Advocacy Team will work with the provider to dispute the excess amount billed and help the member avoid future collection activity.*

Your employees can reach the Member Advocacy Team by calling 888-306-0905.

More features. More savings.

Core Value provides extra convenience and savings to your employees by including access to Teladoc

- Your employees can talk to a U.S. board-certified doctor 24 hours a day, 7 days a week. They can receive treatment anytime, anywhere, whether they're at work, home, or traveling abroad
- Teladoc offers prompt treatment with a median call-back time of 10 minutes and costs much less than a trip to urgent care or the emergency room
- Teladoc doctors can diagnose and treat many medical conditions, including cold and flu symptoms, allergies, ear infections, sinus problems and more

* Non-covered services and certain other charges are not eligible for the program. See page 8 for more details.



Choose from our flexible plan design options

All employer-established health benefit plans meet the standards set by the Affordable Care Act. Health Savings account (HSA) and Health Reimbursement Arrangement (HRA) options are available.

Stop-loss options

Group-member plan options

AGGREGATE DEDUCTIBLE	Based on total expected claims, calculated based on the census of your group and other factors such as number of members, age, gender, etc.		
SPECIFIC DEDUCTIBLE ³	<ul style="list-style-type: none"> \$6,500 \$10,000 \$15,000 	<ul style="list-style-type: none"> \$20,000 \$25,000 \$30,000 	<ul style="list-style-type: none"> \$40,000 \$50,000 \$100,000
DEDUCTIBLE OPTIONS <i>Family deductible is two times the individual</i>	<ul style="list-style-type: none"> \$500 \$1,000 \$1,500⁴ \$2,000⁴ 	<ul style="list-style-type: none"> \$2,500⁴ \$2,750⁴ \$3,000⁴ \$3,500⁴ 	<ul style="list-style-type: none"> \$5,000⁴ \$6,600⁵ \$7,150⁵
COINSURANCE OPTIONS	<ul style="list-style-type: none"> 100% 90% 	<ul style="list-style-type: none"> 80% 70% 	<ul style="list-style-type: none"> 50%
OUT-OF-POCKET MAXIMUMS	\$1,000 to \$7,150 (<i>this includes deductible, coinsurance and copay amounts</i>)		
OFFICE VISITS <i>Primary-care physician/specialist</i>	<ul style="list-style-type: none"> \$20 / \$35 \$35 / \$50 \$40 / \$60 	<ul style="list-style-type: none"> \$25 / Ded. and coinsurance \$35 / Ded. and coinsurance \$40 / Ded. and coinsurance 	<ul style="list-style-type: none"> \$50 / Ded. and coinsurance Ded. and coinsurance
HOSPITAL AND SURGERY CHARGES	Applies to deductible and coinsurance		
DIAGNOSTIC X-RAY AND LAB BENEFIT	<ul style="list-style-type: none"> Applies to deductible and coinsurance 100% first-dollar benefit \$500 first-dollar benefit, followed by deductible and coinsurance 		
OUTPATIENT PHYSICAL MEDICINE	Applies to deductible and coinsurance, limited to 30 visits per calendar year		
SUBACUTE REHAB & NURSING FACILITY	Applies to deductible and coinsurance, limited to 31 days per calendar year		
HOME HEALTH CARE	Applies to deductible and coinsurance, limited to 30 visits per calendar year		
EMERGENCY ROOM VISIT <i>Note: Copay waived if admitted</i>	<ul style="list-style-type: none"> \$250 access fee, followed by deductible and coinsurance \$250 co-pay, no deductible or coinsurance (not allowed on HSA plan types) Applies to deductible and coinsurance 		
URGENT CARE	<ul style="list-style-type: none"> \$75 copay, then 100% Applies to deductible and coinsurance 		
MENTAL/BEHAVIORAL HEALTH AND SUBSTANCE ABUSE	<p>Outpatient, groups 50 and under:</p> <ul style="list-style-type: none"> Applies to deductible and 50% coinsurance. Limited to 40 visits per year <p>Outpatient, groups over 50:</p> <ul style="list-style-type: none"> Follows plan copay, deductible and coinsurance options chosen 	<p>Inpatient, groups 50 and under:</p> <ul style="list-style-type: none"> Applies to deductible and 50% coinsurance. Limited to 30 days per year <p>Inpatient, groups over 50:</p> <ul style="list-style-type: none"> Follows plan copay, deductible and coinsurance options chosen 	
PRESCRIPTION DRUGS ⁶ <i>Generic/Preferred/Non-Preferred</i>	<p>Copay options:</p> <ul style="list-style-type: none"> \$15/\$45/\$60 \$20/\$50/\$75 \$0/\$35/\$50 	<p>Non-copay options:</p> <ul style="list-style-type: none"> Apply to deductible and coinsurance⁷ 50% coinsurance option 	
TELADOC <i>Included on all plan designs</i>	Consultations at no additional cost to members with non-HSA plans. HSA plans have a \$45 consultation fee. Fee applies to deductible and out-of-pocket maximums.		
ACCIDENT MEDICAL EXPENSE <i>Optional benefit</i>	<ul style="list-style-type: none"> \$500 \$1,000 		

³ Availability varies by state

⁴ Health Savings Account (HSA)-compatible options

⁵ Not available with \$6,500 specific deductible

⁶ No out-of-network benefits

⁷ When you select this option, there is a 20% increase in the insured's coinsurance responsibility when Non-Preferred Prescription Drugs are purchased. Applies to the following coinsurance options: 90%, 80%, 70%.

Refer to your Summary Plan Description for full benefit details.

Plan details

Family deductible accumulations

Individual/Family

Covered expenses for each family member accumulate toward his or her individual deductible and plan payments begin:

- For the family member — once his or her individual deductible is met.
- For all family members — once the combined amounts accumulated toward two or more individual deductibles reach the amount of the family deductible.

Utilization review

When inpatient treatment is needed, the covered person is responsible for calling the 800# on the card to receive authorization. If authorization is not received, a penalty could be applied. No benefits are paid for transplants that are not authorized. Authorization is not a guarantee of coverage.

Out-of-pocket maximums

The family out-of-pocket maximum is the total dollar amount of covered charges that must be paid by employees and their covered dependents before we will consider any out-of-pocket maximum for all covered persons under the same family plan to be satisfied.

The individual out-of-pocket maximum is the dollar amount of covered charges that must be paid by each covered person before any out-of-pocket maximum is satisfied for that covered person.

Employment waiting period

The employment waiting or affiliation period is the number of consecutive days an employee must be working before he/she is eligible to be covered. The following choices are available: 0, 30, 60 or 90 days.

New hires

For groups with a 0, 30 or 60 day employment waiting period, new eligible employees and their dependents, upon satisfaction of the employment waiting period, are eligible for the following effective date:

- First day of the billing month following the expiration of the employment waiting period, when the enrollment request is received within 31 days of the effective date

For groups with a 90 day employment waiting period, newly eligible employees and their dependents, upon satisfaction of the employment waiting period, are eligible for the following effective date:

- The first day following the expiration of the employment waiting period, when the enrollment request is received within 31 days of the expiration of the employment waiting period.

* Or other derived equivalent

Deductible credit

When coverage first begins, credit is given for any portion of a calendar-year deductible satisfied under the employer's prior medical plan during the same calendar year. However, no credit is given for prior years' deductibles.

Charges ineligible for the Member Advocacy Program

Not all provider billing is eligible for the Member Advocacy Program. Excluded charges include, but are not limited to: Any amounts paid for by the member, charges for non-covered services or charges in excess of a benefit limit; charges for penalties under the plan (such as the 30% penalty for non-emergency use of an Emergency Room); non-emergency medical transportation when an authorized provider is not used, charges that should be bundled with another service charge (such as for the second and subsequent surgeries in the same surgical session and assistant surgeon and surgical assistant charges that should be billed as part of the surgical event). This list is subject to change without notice. **Your member can call the Member Advocacy Team to verify if charges are eligible at 888-306-0905.**

Claims account refund

In years when claims are lower than expected, a portion (or all, depending on your plan selection) of the difference between your group's anticipated and actual claims is credited back to you — and that could add up to significant savings.



National General Holdings Corp. (NGHC) is a publicly traded company with approximately \$2.5 billion in annual revenue. The companies held by NGHC provide personal and commercial automobile insurance, recreational vehicle and motorcycle insurance, homeowner and flood insurance, self-funded business products, life, supplemental health insurance products, and other niche insurance products.

National General Benefits Solutions (NGBS), a part of NGHC, is the trade name for products underwritten by Time Insurance Company, National Health Insurance Company (incorporated in 1965), Integon National Insurance Company (incorporated in 1987), and Integon Indemnity Corporation (incorporated in 1946). Together, these three companies are authorized to provide health insurance in all 50 states, including the District of Columbia, and have all been rated as A- (Excellent) by A.M. Best. Each underwriting company is financially responsible for its respective products.

NGBS is focused on providing cutting-edge benefits solutions to small and mid-size businesses.

Core Value is available in Alaska, Georgia, Idaho, Illinois, Indiana, Montana, South Dakota, Texas, Wisconsin and Wyoming.

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